## Half Year Exit Survey Results to June 2018

			Jun-18		Apr 18-Jun 18			Year-to-date			Rolling 12 months				
			Visits	Nights	Visits	Nights	Nights per Visit	Visits	Nights	Nights per Visit	Visits	Nights	Nights per Visit	Visits Trend	Nights Trend
nes	Total Market	annual change	86,847 -8%	323,282 -2%	220,911 -4%	746,844		299,966 -3%	1,008,167 -15%		716,136 5%	2,735,674		$\sim$	$\sim$
Headlines	Overnight Visits		69,110	270	174,775		4.3	244,857		4.1	593,225		4.6		
Purpose of Visit	Holiday (Total)	annual change	-5%	261 654	-10%	550.070		-9%	669,490		3%	1 006 051		$\sim$	$\sim$
		annual change	57,845 -12%	261,654 9%	148,482 -10%	559,279 -13%		180,746 -12%	-13%		483,178 3%	1,886,251 3%		~ ~	<u> </u>
	Holiday (Day-Trippers) annual change		6,180 -59%		23,296 -10%			25,138 -5%			78,678 -3%				
	Holiday (Overnight V	/isits) annual change	51,665 2%	261,654 9%	125,185 -10%	559,279 -13%	4.5	155,608 -13%	669,490 -13%	4.3	404,501 4%	1,886,251 3%	4.7		
	Business (Total)	annual change	5,303 -28%	7,684 -60%	16,215 -16%	35,697 -39%		37,880 0%	78,747 -40%		79,203 9%	216,379 -42%		~~	$\sim$
	Business (Day-Tripp	ers)	1,732	-0070	4,962	-0070		10,943	-10 /0		22,601	74 Z 70			
	Business (Overnight	annual change Visits)	4% 3,572	7.684	70% 11,253	35,697	3.2	69% 26,937	78,747	2.9	60% 56,602	216.379	3.8		
		annual change	-38%	-60%	-31%	-39%		-14%	-40%		-3%	-42%		_	
	VFR (Total)	annual change	9,238 -34%	44,308 -33%	23,975 -23%	110,179 -24%		39,193 -18%	185,552 -25%		94,943 -4%	503,929 -9%		~~~	m
	VFR (Day-Trippers)	annual change	75 33%		369 553%			564 341%			1,481 -28%				
	VFR (Overnight Visit		9,163	44,308	23,607	110,179	4.7	38,629	185,552	4.8	93,462	503,929	5.4		
		annual change	-34%	-33%	-24%	-24%		-19%	-25%		-4%	-9%			1
	Other, including Stud	annual change	14,460 87%	9,636 128%	32,239 118%	41,689 85%		42,147 115%	74,378 84%		58,812 41%	129,115 -28%		$\sim$	<u> </u>
	Other (Day-Trippers) annual change		9,751 82%		17,508 132%			18,464 116%			20,151 68%				
	Other (Overnight Vis	i <b>ts)</b> annual change	4,710 98%	9,636 128%	14,731 103%	41,689 85%	2.8	23,683 114%	74,378 <sup>84%</sup>	3.1	38,660 30%	129,115	3.3		
Country of Residence	UK		55,102	264,424	132,884	576,940		188,785	775,335		462,018	2,142,768		$\sim$	$\overline{\mathbf{n}}$
		annual change	1% 20,821	5% 18,375	-7% 54,934	-9% 58,637		- <del>6</del> % 65,916	-11% 88,933		4% 144,988	-1% 189,670		~	~~~
	France	annual change	-3%	37%	24%	48%		25%	00,955 36%		31%	33%		/	<u></u>
	Germany	annual ahanga	1,998 -20%	12,635 24%	5,933 -13%	29,557 -9%		6,398 -15%	31,667 -10%		19,460 -26%	101,975 -6%	,	L	$\sim$
	Guernsey	annual change	3,913	5,455	13,437	14,275		20,886	23,144		39,191	54,972		~~~~	~~~
		annual change	-25%	-51%	3%	-48%		6%	-37%		2%	-21%		0.0.	~
	Ireland	annual change	818 -22%	3,906 -18%	1,948 -37%	10,886 -20%		2,464 -36%	13,992 -29%		7,302 -10%	37,588 -20%	•	117	$\sim$
Mode of Departure	Scheduled Ferry		28,334	53,529	78,033	157,609		94,158	215,196		218,883	561,991		~~~	$\sim$
		annual change	-14%	-5%	11%	-4%		15%	5%		10%	13%			<u> </u>
	Visiting Yachtsmen	annual change	2,746 12%	7,425	6,062 11%	14,473		6,308 10%	14,860 16%		16,878	41,885 -4%		$\searrow$	$\searrow$
	Cruise		262		1,437	-		1,437	-		3,526	-	,		
	Scheduled Air	annual change	54,938	261,762	20% 133,806	573,188		20% 195,748	775,798		75% 472,835	2,127,785		$\sim$	$\sim$
		annual change	-7%	-2%	-13%	-17%		-11%	-20%		472,033	-11%		~ `	~
	Private Plane	annual change	566 152%	566 152%	1,573 146%	1,573 146%		2,314 93%	2,314 93%		4,013 96%	4,013 106%		$\checkmark$	
Duratior		annuai change										10078		~	
	Day Visit	annual change	17,737 -20%	-	46,136 27%	-		55,109 32%	-		122,911 13%	-		~~	
	1-3 nights		27,537	60,825	81,958	186,781		122,310	273,179		251,055	551,212		$\sim\sim$	$\sim$
	4-6 nights	annual change	-8% 21,148	-17% 96,734	-2% 54,326	-8% 244,920		-6% 77,152	-10% 340,762		3% 191,394	0% 859,963		$\sim$	
		annual change	-19%	-23%	-24%	-25%		-15%	-18%		3%	2%			
	7 nights	annual change	15,503 11%	107,411 11%	28,836	198,679 -3%		32,040 -3%	220,676 -3%		104,587	716,421		$\sim$	~~
	8+ nights	and ang o	4,921	58,312	9,655	116,464		13,355	173,550	****	46,189	607,446	1	L	<u> </u>
		annual change	81%	73%	-1%	-15%		-10%	-29%		-18%	-35%			