Exit Survey Analysis – January to August 2017

Provisional estimates suggest that the number of visits to Jersey during the first eight months of 2017 was 521,200 with visitor nights reaching 2.1 million. On-island expenditure is estimated on a quarterly basis, and during the period January to June it stood at £94.5m.

During the period January to August 2017, just more than two-thirds of visits (68%) were made by Holiday visitors, 9% were visiting for Business reasons and 14% to spend time with friends and relatives. Most visitors (64%) were residents of the UK, making this by far Jersey's largest source market. Very nearly one-in-five visitors were from France during the first eight months of the year while 5% were residents of Guernsey.

Around one-in-seven visits are day trips, while among trips that last at least one night the average length of stay was 4.8 nights. Around 15% of visits so far this year have been seven-night stays.

Across all trip purposes during the first eight months of 2017 44% of visitors were making their first visit to Jersey, but when looking just at Holiday visitors this proportion increases to 52%.

Looking just at August, there were an estimated 112,800 visits to Jersey, generating 489,000 visitor nights on the island. Mirroring the picture across each of the past three months, 38% of visitors left the island by sea and 62% by air.

Although it is necessary to be very cautious about comparing just a single month with that month the year before, we are now able to do this, and this reveals that both the number of visits and visitor nights in August of this year was 4% higher than in August 2016. This increase is in part thanks to Cruise Ship visits but there was also growth in the numbers saying that their trip purpose was Holiday.

The impact of the loss of AirBerlin routes continues to result in there being fewer German visitors than was the case last summer, with the reduction in visits from Guernsey also still evident. More encouragingly it would appear that visits from both the UK and France enjoyed a strong August.

The following table attempts to create a set of proxy variables for the 'old' definitions in order to facilitate year-on-year comparisons, but this comes with a hefty health warning.

| | Jan-Aug | Jan-Aug | |
|---|---------|---------|--------|
| | 2017 | 2016 | change |
| Proxy for old Staying Leisure Visits Measure | 297,153 | 261,703 | 14% |
| Proxy for old Staying Business Visits Measure | 40,184 | 41,683 | -4% |
| Proxy for all other types of visits | 182,919 | 220,033 | -17% |
| | | | |
| Total Visits - All Trips | 520,256 | 523,419 | -1% |

The following summary table presents key data from the Exit Survey, but it is recommended to focus more on the data for the rolling three, and twelve months, periods rather than that for a single month, as this can be influenced by comparatively low sample sizes.

From next month it will be possible to look at the three-month year-on-year changes on a like-for-like basis.

There then follows a series of charts that paint a picture of visits by month since the commencement of the Exit Survey, with splits by journey purpose, country of residence, duration of stay and mode of travel.

| | | | Month of August 2017 | 3 months to August 2017 | January to August 2017 | Rolling 12 Months |
|----------------------|------------------------|----------------------------|-------------------------|----------------------------|---------------------------|----------------------|
| Headline Data | Total Visits | annual change | 112,765 4% | 305,742 | 521,243 | 686,875 |
| | Total Visitor Nights | annual change | 489,115 4% | 1,253,581 | 2,114,232 | 2,888,371 |
| | Nights per visit (all) | | 4.3 | 4.1 | 4.1 | 4.2 |
| | Nights per visit (ove | rnighters) | 5.2 | 5.1 | 4.8 | 4.9 |
| Trip Purpose | Visiting Yachtsmen | annual change | 4,957 -3% | 11,251 | 14,531 | 16,999 |
| | Cruise | | 1,351 | 1,351 | 2,540 | 2,624 |
| | Holiday | annual change | Zero last August 84,358 | 218,318 | 353,669 | 453,691 |
| | Business | annual change | 6% 4,532 | 19,659 | 48,721 | 71,306 |
| Ë | Visiting Friends & R | annual change elatives | 0% 13,821 | 39,851 | 74,275 | 100,556 |
| | Other | annual change | -11% 3,747 | 15,312 | 27,507 | 41,699 |
| | | annual change | 31% | | | , |
| Country of Residence | UK | annual change | 71,758 11% | 188,224 | 335,600 | 449,450 |
| | France | | 25,580 | 67,358 | 99,074 | 122,275 |
| | Germany | annual change | 39% 4,058 | 10,346 | 15,454 | 20,509 |
| ntry o | Guernsey | annual change | -50% 3,253 | 13,190 | 27,867 | 37,861 |
| Con | Other / Not known | annual change | -18% 6,437 | 22,749 | 36,571 | 48,019 |
| | | annual change | -45% | | | |
| de | Sea (inc Cruise & Y | achtsmen) annual change | 43,132 -4% | 116,199 | 169,924 | 210,657 |
| Mode | Air | annual change | 69,633 10% | 189,543 | 351,318 | 476,217 |
| | Day Visit | | 19,464 | 59,064 | 78,567 | 101,631 |
| Duration of Stay | 1-3 nights | annual change | -23% 28,543 | 83,053 | 182,891 | 248,031 |
| | 4-6 nights | annual change | 14% 29,898 | 81,315 | 146,399 | 191,034 |
| | 7 nights | annual change | 11% 23,424 | 59,241 | 78,293 | 98,602 |
| | 8+ nights | annual change | 29% 11,437 | 23,068 | 35,092 | 47,577 |
| | <u> </u> | annual change | -8% | -, | -, | , |







